







## Welcoming guests with sustainable comfort


Your properties help define your brand. Whether you are operating a budget-friendly hotel, five-star luxury resort or high-end convention center, guests have certain expectations about your facilities. In every corner of the industry, people have more choices than ever. To stay competitive, your properties must keep pace with current trends, while keeping an eye on affordability. Beyond architectural design and special amenities, properties are full of hidden potential. We'll help you tap that potential to make your bottom line more profitable and your environmental profile stronger, while enhancing guest comfort. We're transforming hotels around the world with unmatched expertise and innovative digital solutions.


 **HVAC Systems** - Scalable system solutions for maintaining ideal temperature, humidity and CO<sup>2</sup>


 **Optimized Equipment** - Ductless, DX, Unitary, Air Handling, Terminal, and Chilled Water Systems

 **Building Automation Systems** - Making precise control easier, mobile and data-rich

 **Intelligent Services™** - Monitoring and analytics to optimize your building and minimize unexpected downtime

 **Energy Services** - Managing your energy supply and demand to reduce cost, optimize performance and improve sustainability

 **Building Services** - Reliable, preventative and proactive scheduled maintenance and repair by factory trained technicians

 **Rental Systems** - Promptly provides temporary, scalable HVAC and power from standard applications to complex solutions

# Trane goes beyond... with innovative solutions that build guest loyalty

Trane offers a holistic approach to creating properties that are appealing to guests—and profitable. We've moved into new spaces in building performance; adding expertise in innovative and emerging areas such as distributed energy resources, digital connected technologies, and strategic energy supply and demand management.

Our approach to hospitality begins with a few high-level questions: What are your challenges? What do you want to achieve? What is most important to your guests? Then, we'll bring your properties into the strategy.

## Want to attract millennial travelers? Think green.

Sustainability expectations are higher than ever before. LEED® and ENERGY STAR® are considered starting points. Guests want more creative solutions, and they want to know more about your sustainability profile. Trane has many ways to make your properties greener, from using data to make smarter operational decisions to purchasing affordable renewable energy—or generating it on site.

## Looking for ways to manage multiple buildings and spaces? Leverage digital solutions.

From hotel rooms to public areas and back-of-the-house spaces, from a single property to global networks, Trane has solutions to match the scale of your organization. Through technology advancements, we're unleashing operational flexibility. Trane's digital solutions use open standard protocols, so you can manage properties today while staying adaptable for the future.



## Wondering how to pay for high-end features or stabilize costs? Look at reducing energy rates.

Using energy more efficiently is only the beginning. Our energy expertise covers purchasing strategies, sourcing, storage and electrical load flexibility. We can help you reduce grid dependency by implementing on-site renewable energy resources.

## Let's go beyond...

Trane takes a holistic approach to building performance. We'll help you transform your brand by elevating sustainability without sacrificing guest comfort and satisfaction metrics. We'll help you realign your budget, so you can increase profitability by paying less for energy.

For more information, contact your local sales representative or visit [trane.com/Hospitality](https://trane.com/Hospitality)



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit [trane.com](https://trane.com) or [tranetechnologies.com](https://tranetechnologies.com).

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