



Energy Supply Services

Your source for strategic energy procurement and management





Reducing the **Complexity** of Energy

Energy management plays a huge role in the success of your operations. So managing it strategically is vital. This requires a comprehensive approach that not only examines the way you use energy but how you procure it, too.

Trane® Energy Supply Services provides strategic energy procurement and management to help organizations realize savings, manage risk and achieve business results.

Backed by more than 100 years of industry leadership in building and energy management expertise, HVAC systems, and a dedicated nationwide supplier network, we offer a complete energy management perspective no one else can match.

Look to an **Energy Professional**

Trane leverages more than a quarter century of strategic energy procurement and management services for clients large and small who spend billions of dollars on energy annually. Our offerings provide measurable results that maximize your energy spend and meet your business objectives.

Industry expertise

We have the long-standing industry relationships and expertise to manage all of your needs from energy source to point of end use.

A breadth of services

Our broad capabilities and customer-centered approach allow us to develop a solution specific to your needs — from simple procurement to full-service energy management.

Tools and information you can use

We interpret complex data and provide you with actionable, easy-to-understand information you can use to make energy decisions and take advantage of energy market opportunities.

The Trane Building Advantage™ portfolio of services and offerings provides expertise you can trust and results you can measure.



Building Controls & Automation

Provide the technology platform for the next generation of data-driven, technology-enabled services that are creating high-performance buildings.

Energy Management Systems & Services

A comprehensive set of energy management solutions that facilitate monitoring, analysis, alerts, reporting, and data visualization of building and energy system information.

Energy Contracting

As an energy services company, Trane can help you reallocate waste in current spending to a more productive portion of operations, address deferred maintenance and optimize current resources, or conduct strategic and life-cycle planning.

Renewable Energy & Power Solutions

Reduce costs while improving the reliability of your energy source. We can help you address regulations, and achieve and exceed standards for energy conservation.

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Managing Your Energy Costs

Trane offers the cost-savings potential that comes from working with proven energy procurement and management professionals who stay alert to opportunities with 24/7 energy market vigilance. You will be assigned a dedicated account executive who oversees the strategic development and tactical execution of your account.

Risk management

We help you forecast your energy spend and consumption as accurately as possible based on production needs and future operating plans. This helps you manage risk and bring energy costs under control.

Lower energy costs

We analyze usage and leverage an understanding of national, state and local market dynamics, supplier relationships, and local/state regulatory expertise to help you maximize your energy dollars.

Cost savings through annual budgeting

We help you set next year's energy budget based on historical usage, changes in market pricing or forecasted utility rates. This can save you time and money, while ensuring greater budget accuracy.

Strategic Energy Management

Energy savings are achieved through careful analysis of numerous factors. Trane has the people and industrywide relationships to formulate a complete energy supply strategy that takes into account supply, demand and sustainable solutions that will help you achieve your energy goals.

Industry-leading energy supply and demand capabilities

Our analyses of buildings and energy systems can turn data into dollars. Together these services enhance supply procurement by ensuring optimal pricing and contract terms from energy suppliers.

Informed energy planning

Trane® Energy Supply Services can create a strategic energy plan for you that incorporates proprietary data and forecasts, risk tolerance assessments, and purchasing strategies. This can reduce your price risk and exposure to market volatility.



Knowledge Really Is **Power**

Energy awareness is the first step in bettering your energy management and realizing positive business outcomes. Energy Supply Services empowers customers with the knowledge they need to maximize energy savings and leverage the markets to procure energy at the best terms possible.

Helping you understand the energy supply

We help you become more energy aware through webinars and seminars covering market overviews, regional outlooks, and in-depth analysis of key energy topics.

Energy market publications

We invest in information-gathering so you don't have to, providing you literature with data and discussion surrounding energy market fundamentals, including forward pricing in key regions, weather, peak demand and input fuel pricing.



TARGETED SOLUTIONS. MEASURED IMPACT.

Whatever level of energy service you require, we're uniquely qualified to deliver it. From energy consulting and bill management to procurement and energy auditing, we can provide you with the tools to meet your energy needs as cost-effectively as possible. Your energy spend can have tremendous impact on your bottom line. Look to Trane for the industry expertise to power your energy needs.



Trane Energy Choice™ NATURAL GAS AND ELECTRICITY PROCUREMENT

Natural gas and electricity procurement can be offered separately or together depending on your market and needs. Our simple procurement offerings are for customers who can purchase their energy in deregulated markets.

Trane Energy Choice offers an alternative to the traditional consultant fee model or reverse auction method for energy procurement. Our approach provides the competitiveness of an RFP combined with direct one-on-one negotiation with energy suppliers to get the price and contract terms that best fit your needs. The service can be applied to single-site clients or to aggregations of multiple sites to increase buying power.



Natural Gas Management

When your energy usage is greater, your needs become more sophisticated as well. Our services for natural gas management save you time and keep you informed of your market position, giving you confidence that you're acquiring your natural gas as cost-effectively as possible.



Electricity Management

We provide customers operating in deregulated states with thorough market monitoring, energy use consultation and the use of purchasing tools, which enables them to avoid charges and purchase at wholesale prices. We keep you apprised of market conditions so you can be sure you are meeting your electricity needs at the best available cost.



Strategic Supply Management

Through research and analysis, we ensure that medium to large energy users get the most advantageous tariff rates and tax exemptions possible, avoid wrongful fees or penalties, and attain beneficial negotiating positions.



Utility BILL Management powered by dataPoint™

We handle the massive undertaking of managing our customers' utility bills, freeing them up to handle more important tasks. This eliminates billing errors and ensures that payments are made on time — putting an end to costly late fees.



Energy Performance Auditing

If you're new to energy supply services or desire a benchmark following an acquisition, expansion or downsize, we will help you understand your operation's energy use and potential ways in which you can reduce energy expenses.



Energy Market Intelligence

Timely publications, webinars and seminars offer insights you can use to keep abreast of the market and maximize your current and future energy spend.

Visit Trane.com/BuildingAdvantage
for more information



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit trane.com or tranetechnologies.com.

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