# Powering Healthcare's Future with Energy Savings Performance Contracts



An Introduction to ESPCs



# **Smart Solution for Healthcare Facilities**

Today's healthcare facilities face numerous operational challenges that impact both operational and financial stability:



### **Deferred Maintenance**

Years of postponed upgrades create backlogs threatening facility functionality.



### **Aging Infrastructure**

Outdated systems increase failure risks and maintenance costs while decreasing efficiency all while threatening the continuity of services and can compromise occupant needs and comfort.



### **Rising Utility Costs**

Escalating energy expenses consume increasingly larger portions of already tight operational budgets.

Energy Savings Performance Contracts (ESPCs) are innovative financial mechanisms that enable healthcare facilities to implement comprehensive energy-saving projects without upfront capital costs. In today's challenging environment, ESPCs offer a practical solution to facility modernization that can pay for itself through guaranteed energy savings.

### 5 Benefits of ESPCs for Healthcare Facilities

- No Upfront Capital Required
  Initiate critical energy efficiency projects without the need for initial capital investment. Over time, the savings generated cover project costs, allowing you to preserve capital for core medical services and equipment.
- Quaranteed Energy Savings Performance guarantees ensure that projected energy savings are achieved. As an Energy Service Company (ESCO), Trane will help provide financial predictability.
- Improved Facility Operations
  Upgraded systems enhance the overall efficiency and reliability of your healthcare facility. Modern HVAC systems, advanced controls, and energy-efficient technologies create environments that support better operational performance.
- 4 Enhanced Sustainability
  Support your organization's sustainability goals by reducing energy consumption and greenhouse gas emissions. ESPCs help demonstrate environmental leadership while contributing to a healthier community environment.
- 5 Budget Neutral Solution
  Cost savings from reduced energy consumption are used to pay for facility improvements, making projects budget-neutral and financially viable even in times of tight fiscal constraints.



# Why Choose Trane for Your ESPC?



Comprehensive Energy Audits Identify opportunities for energy savings and efficiency improvements, creating a solid foundation for project success.



End-to-End Project Management Offers seamless project execution with minimal disruption to your critical operations from our

experienced healthcare team.



Advanced Technology Integration

Implementing state-of-the-art HVAC systems, smart controls, and energy management systems designed for healthcare offers efficiency without compromising critical operations.



Healthcare-Specific Solutions Designed for a healthcare facility's unique needs and operational requirements.



Continuous Performance Monitoring Provides regular reporting to demonstrate ROI and sustainability achievements are met and maintained.

# **Transform Your Healthcare Facility Today**

Implementing an ESPC delivers substantial cost savings through reduced energy consumption, immediately freeing up funds for critical healthcare priorities. Energy savings pay for facility improvements, creating improved financial stability throughout the contract period and beyond.

Modernized systems increase your facility's asset value while enhancing operational efficiency. These improvements also help meet regulatory requirements and sustainability targets, demonstrating your commitment to environmental health, a natural extension of your healthcare mission.

# Visit trane.com and connect with your Trane Account Team today.

Learn more about our ESPC offerings and how we can create tailored solutions to meet your needs.



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit *trane.com or tranetechnologies.com*.

All trademarks referenced in this document are the trademarks of their respective owners.

© 2025 Trane. All Rights Reserved.