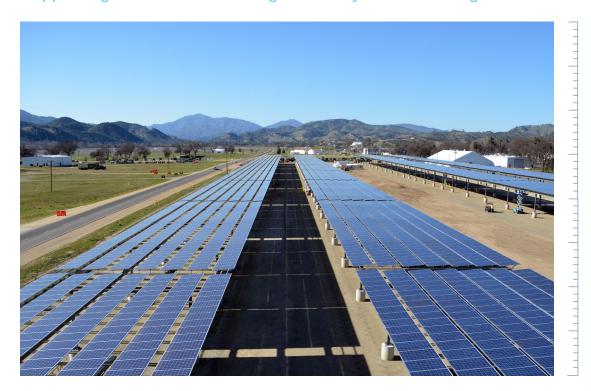
# **Utility Energy Service Contracts (UESCs)**

Supporting Utilities in Delivering Efficiency for Federal Agencies





We understand that utilities are facing rising operational costs, evolving regulations, and increasing pressure to manage demandside resources, while still delivering dependable service. At the same time, your federal agency customers need to reduce energy expenses and modernize aging infrastructure to meet their own critical objectives. As federal energy-saving investments grow, you need reliable solutions and strategic support to make every project count.

That's why Trane can collaborate on UESC programs to deliver innovative technologies and implement projects, helping you build customer trust, reduce risk, and achieve impactful outcomes.

## **Shared Success Through Utility and Federal Collaboration**

As federal agencies strive to lower emissions, electrify operations, and fortify their facilities, you have an opportunity to better serve these critical customers. By prioritizing power surety and mission assurance in a transforming energy environment, you can help agencies meet energy targets. Through Utility Energy Service Contracts, you can:



Strengthen long-term relations with federal customers



Reduce grid strain and support smart system integration.



Increase utility incentive program participation and results.



Deliver savings and compliance without extra resource strain.

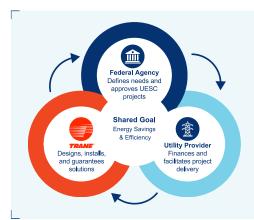
Beyond energy goals, these strategic agreements help keep federal facilities viable, supporting local communities by strengthening facility viability and mitigating risks of base closure or realignment.

### What We Bring to Federal Agencies Through UESCs

This model provides maximum value when aligned with stakeholder needs and innovative technology. By collaborating with an accredited Energy Services Company (ESCO) like Trane, your federal customers can experience benefits such as:

- ✓ Proven Expertise: Decades of experience in delivering successful projects on time and on budget at federal installations across every state in the U.S.
- Advanced Solutions: Access to high-efficiency equipment and smart building technologies with a proven footprint nationwide.
- End-to-End Services: Complete support at every stage, from assessments and strategy through implementation and ongoing monitoring.
- Funding & Implementation Alignment: Customized structures that integrate utility incentives and federal financing for affordability.

Trane works closely with you to design UESC program solutions that address agency requirements while fitting existing incentives, rebates, and demand-side management efforts. We help develop custom rebate programs and project solutions to drive success and expand program participation.



## **Understanding Roles in the UESC Process**

Trane works alongside you, supporting, not replacing, your role as the primary point of contact for customers.

- Federal Agency: Defines needs and approves UESC projects
- Utility Provider: Finances and facilitates project delivery
- Trane: Designs, installs, and guarantees solutions

## **Trane's Approach to UESC Implementation**

Utility Energy Service Contracts are straightforward, but the right execution is key. Trane supports you at every step:

- Identify opportunities and align solutions with federal mandates and agency goals.
- 2. Deliver comprehensive energy projects that meet federal standards and utility objectives.
- 3. Ensure ongoing performance through measurement, verification, and long-term support.

#### **Proof in Performance**

Trane is a trusted leader in federal energy services, with a proven record of delivering successful UESC and ESPC projects that generate savings and strengthen grid reliability. We help position you to successfully expand your federal business and achieve lasting results.

With this strong foundation, you can rely on Trane to turn opportunities into innovative, cost-effective outcomes, creating a win-win solution for both you and your customers.

You focus on your core mission, we handle the complexities, helping ensure every UESC project exceeds expectations.

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