

GSA Multiple Award Schedule

Cooperative Purchasing Program

With GSA Schedule's Cooperative Purchasing Program, state and local governments can get what they need—for less.



What is GSA's Cooperative Purchasing?

Cooperative Purchasing (COOP) allows the state and local government to benefit from the GSA Schedule Contract's simplified procurement process and pre-negotiated (by the federal government) pricing. Through Cooperative Purchasing, the state and local government can buy products and services through select Special Item Numbers under the GSA Multiple Award Schedule (MAS) Contract. These products and services can be purchased at any time for any reason.

Advantages of GSA Cooperative Purchasing?

Trane helps maintain your operational resiliency with a range of solutions to operate, maintain, and modernize efficient and sustainable systems and facilities through the Cooperative Purchasing Program. The program allows state, local and tribal governments to benefit from Trane's pre-vetted and approved products and services offered under Trane's GSA Schedule MAS Contract.

In addition:

- **Fast Procurement** – Eligible entities can purchase from Trane via Cooperative Purchasing authority, at any time, for any reason, using any funds available.
- **GSA Discounted Pricing** – Fair and reasonable ceiling prices and the ability to negotiate additional discounts.
- **Direct Vendor-Customer Relationship** – Local government entity controls the purchase.
- **Authorized by Public Law** – No additional steps to gain access to Trane's GSA Schedule Contract. Access to Schedules for non-federal buyers is authorized under law:
 - Public Law 107-347
 - Public Law 110-248
- **Competitively Bid and Awarded** – Trane GSA Schedule MAS contract competitively solicited, bid, and awarded via Federal requirements.
- **Best Value Contract** – Awarded on best value for the user (life cycle cost, etc.) vs. lowest first cost.



Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse, WI 54601-7511

Unique ID: QJFJBF8ZBUM8
CAGE/NCAGE: 60532
Trane GSA Schedule Contract#
47QSWA20D002A

NAICS:
333415, 221330, 238210, 238220,
238910, 238990, 333413, 334290,
334512, 423720, 423730, 423740,
54133, 541350, 541690, 561210,
811310

PSC Codes:
B540, B543, H945, J045, K041, S216

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Contract with a Valued Partner: The Trane Advantage

- Trane has had our GSA Schedule Contracts for over 20 years
- Since 2018, 46.7% GSA Schedule awards are to state/local agencies
- Total \$400M awards under Trane GSA Schedule MAS contract
- 150+ U.S. Trane Office locations that have established relationships with local designers, suppliers, and subcontractors to deliver services
- 100% of Contracting Officers recommend Trane based on GSA Schedule order past performance (CPARS)
- Access to Trane's suite of products and services.

Who is Eligible:

40 U.S.C § 502 (c) offers the following definition of state or local government:

"The term, 'State or local government' includes any State, local, regional, or tribal government, or any instrumentality thereof (including any local educational agency or institution of higher education)." Educational Institutions include:

- Local elementary, middle, and high schools operated by public school boards.
- Public colleges, community colleges, technical colleges; and
- Public universities that provide at least a two-year program that offers a degree or offers credit toward such a degree.

*Reference: [GSA Order OGP 4800.21 \[PDF\]](#)

Table of entities eligible to use GSA sources available under the GSA Cooperative Purchasing program

Entity Type	Example	Reference*
Tribal government	Hopi Tribe of Arizona	Par 7.d.6
State or local government	Alabama Department of Commerce City of Memphis, Tennessee	Par 7.d.6
State or local instrumentality	A public institution of higher education A municipal water district A metro 9-1-1 district A public local educational agency	Par 7.d.6

Trane Solutions Available Through the Cooperative Purchasing Program

Total Solutions for customers including:

- Scheduled Maintenance
- Services
- Trane University
- Blanket Purchase Agreements (BPA)
- Turnkey
- Rental
- CDS
- Parts - Performance Contracting (ESPC)
- Equipment

Contract# 47QSWA20D002A Total Solutions

Trane's HVAC equipment, chillers, controls, parts, installation support, services, rental equipment, and additional facilities solutions including: studies and facility modifications/repairs. In addition, customers can rent temporary cooling products, access emergency/rapid response services and obtain financing for leasing and ESPC efforts.

Replacement Parts, Rental Equipment	Energy Services	Facility Maintenance Services	Design/Build Turnkey Projects	Equipment & Construction Material	GSA Schedule SIN Title	SIN#	Green Products	Disaster Recovery
	●	●	●		Installation and Site Preparation Services	238910		●
	●	●	●		Security and Detections Systems	334290		●
●			●	●	Total Solution Support Products for Facilities Management Systems	334512	●	●
●	●	●	●	●	Order-Level Materials	OLM		●
●	●	●			Ancillary Supplies and Services	Ancillary		●

How do I buy?

Contact your local Trane account manager for a GSA Schedule COOP quote. The GSA Schedule Cooperative Purchase procurement allows State & Local buyers to follow their state and local regulations and procedures. Include Trane's GSA Schedule Contract number 47QSWA20D002A on your order to confirm your intent to buy through Trane's GSA Schedule MAS Contract.



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit trane.com or tranetechnologies.com.

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