

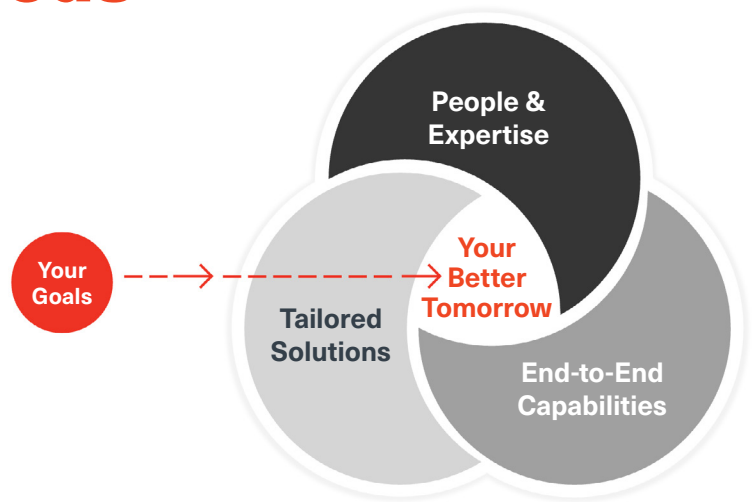
# Comprehensive Building & Infrastructure Programs Tailored to Your Needs



## Our Collaborative Approach

We begin by listening — understanding your goals, pressures, and constraints.

Together, we then build a tailored, outcomes-driven strategy that integrates energy, sustainability, technology, funding, and regulatory expertise into one coordinated program for maximum ROI. Through tailored solutions, end-to-end capabilities, and the expertise of our people, we help transform your objectives into measurable outcomes — unlocking the full value of your infrastructure and operations.



## End-to-End Capabilities

Delivered across your full facility lifecycle

- Strategic Planning & Advisory Support
- Building Automation, AI Optimization, & Intelligent Services
- Funding & Incentives Guidance
- High Efficiency HVAC & Decarbonization Solutions
- Building Modernization & Infrastructure Improvements
- Indoor Air Quality Improvements
- Renewable, Resilient, & Distributed Energy Solutions
- Community, Workforce, & Educational Collaborations

## Value to Your Organization

- ✓ Predictable Operating Costs and Financial Stability
- ✓ Clear Progress Toward Sustainability Commitments
- ✓ Greater Resilience and Reduced Risk
- ✓ More Informed, Confident Strategic Decisions
- ✓ Strengthened Brand, Community, and Stakeholder Impact

## How We Work

We implement a structured process designed to reduce risk, control costs, and simplify complex decisions — from goal setting to measurement — guiding you every step of the way.



## Our People & Expertise

Localized sales channels with deep market knowledge and service capabilities

**170+**  
LOCATIONS

**17,000+**  
ASSOCIATES

**3,000+**  
TECHNICIANS

**2,000+**  
ENGINEERS

**1,800+**  
ACCOUNT  
MANAGERS

## Impact in Action

### Northern Illinois University

Campus-wide modernization and renewable integration across 50+ buildings, delivered through a fully budget-neutral program.

**\$100M projected savings** over 20 years with zero upfront capital

**26% expected reduction** in energy use

**Strong student and community engagement** through capstones, internships, and campus events



### EnerSys

A multi-phase, portfolio-wide decarbonization and electrification program supporting Scope 1 carbon neutrality by 2040.

**~\$250K annual savings** in phase one

**1,900+ mtCO<sub>2</sub>e** annual emissions reduction

**Improved production reliability, safety, and indoor environmental quality** across major manufacturing sites



### 55 Water Street (NYC)

A holistic modernization to meet Local Law 97, reduce steam dependence, and enhance building performance within a 12-month window.

**~\$1.2M in annual savings** avoided LL97 penalties

**Nearly 20% reduction** in energy intensity

**~\$14.5M** in combined rebates and tax credits

Increased tenant comfort and reliability with minimal disruption



## Why Work With Trane®

Trane delivers integrated energy and infrastructure programs that improve performance, strengthen resilience, and unlock long-term value.

With decades of accredited experience and deep regional expertise, we help organizations achieve measurable, mission-aligned, and financially responsible outcomes.

### Accredited. Proven. Trusted.

- ✓ NAESCO Energy Services Provider
- ✓ U.S. Department of Energy Qualified Energy Service Company
- ✓ Canadian Federal Building Initiative Qualified Bidder

## Ready to take the next step?

Together, we can unlock your facilities' hidden potential and Build a Better Tomorrow. Learn more at [trane.com/energyservices](https://trane.com/energyservices).



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