



LC3™ Partner Program

Expand Your Capabilities



Installing and servicing Tracer Concierge® Systems in light commercial buildings demands technical knowledge and confidence. Trane can serve as your trainer, mentor and ally. Our LC3 Partner Program provides the level of technical support you need to grow your expertise, and your business.

**Grow your
technical expertise,
and your business.**

Many building owners want to do more to balance comfort, air quality and operating costs. Advanced HVAC equipment technology can deliver greater results when more advanced building automation system (BAS) strategies are applied. Traditional thermostats can't provide what is needed today for multiple-zone systems. Tracer Concierge Systems bring the capability and ease-of-use that is needed for these small building systems, and Trane's Light-Commercial Controls Contractor (LC3) Partner Program gives you the insiders' edge.

Tap into an Exclusive Level of Partner Advantages

Only select contractors are invited to participate in our LC3™ Partner Program. Membership gives you access to a deeper level of Trane support. You'll establish a more distinguished market presence as Trane supports your work to install and service a more advanced product line. As you become more self-sufficient, you can lower your costs and expand profitability.

Expand your scope. Install and service Tracer Concierge® controls and equipment used in Rooftop and Variable Air Volume (VAV) systems, as well as Split Systems. Supported system types include Single Zone, Changeover Bypass, Changeover VAV and VAV with terminal heat.

LC3 Partner Program member benefits

- Tracer Concierge product line at special pricing
- Online training and certification—technical skills development!
- Live expert help via Trane National Technical Support
- Online Light Commercial Help Center with extensive self-help resources
- 1 copy of Tracer® TU Standard Edition service tool
- TraneConnect™ secure remote access to your customer installations
- Discounts on demo controls products and additional Tracer TU copies



Many LC3 Partner Program participants opt for a higher level of jobsite support at first, and scale back gradually as they build the skills to increase project margins by going it alone.

LC3™ Install Assist Services

It takes practice and training to effectively install, commission and train customers on the use of Tracer Concierge. In addition to needing some initial support, you may also encounter more complex, special applications that exceed your comfort level. Trane can support your site work as needed with the LC3 Install Assist program.

You can choose the level of support you need:

- Subcontract complete installation by Trane technicians
- Perform the installation tasks that are within your comfort level yourself; then hire Trane to help with work that is beyond your current skillsets. We'll explain what we are doing to help you learn

Ask your Trane account manager for additional benefit details and program pricing.

Visit our product website at [Trane.com/Concierge](https://trane.com/Concierge), and our Light Commercial Help Center at <https://tranesupport.zendesk.com/hc/en-us>.



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit trane.com or tranetechnologies.com.

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