

Trane® National Accounts

Consistent support for your multi-site business



Buildings are an important component of our society and they impact the sustainability of our world. They also represent your brand and contribute to your mission. When you have buildings in multiple cities and states, consistency is the key to maintaining high standards for comfort, cost efficiency and sustainability.

The Trane National Accounts Program provides that consistency. You'll work with one dedicated account team to implement standardized solutions that help expedite construction while delivering long-term performance. Trane offers industry-leading efficiencies, low global warming potential solutions, world-class building automation systems, a complete energy services portfolio and a network of building professionals... nationwide.

Advantages

- Dedicated support team
- Expedited service delivery
- Lower total cost of ownership
- Consolidated spend reporting
- Standardized processes
- Engineering support and decision tools

A Single Path to Your Building Performance Goals

Our National Accounts approach unleashes the potential of all the buildings in your portfolio to save operational costs, keep occupants comfortable, and offer an innovative workplace, while simplifying the business of running your buildings.

Expand your energy strategy.

We'll partner with you to understand how energy affects your business. We help navigate energy purchasing strategies, energy sourcing, storage, consumption and optimize overall grid network efficiency.

Improve the sustainability profile.

In addition to offering some of the world's most energy-efficient systems, our deep expertise in a wide range of renewable energy options can help you lower the environmental footprint of your operations.

Optimize performance.

As a leader in Connected Building Solutions, we offer an unmatched combination of intelligent systems, building automation and energy management services.



Providing Rapid Planning and On-Time Completion. Here's How...

- ✓ **Engineering expertise**—Trane engineers are ready to unleash the potential of buildings through efficient system design, optimized to your specific conditions
- ✓ **Simplified procurement**—standardized pricing and purchase orders make it easy to procure Trane products and services
- ✓ **Easy installation**—pre-commissioned controls and factory-tested equipment get solutions up and running quickly
- ✓ **Proven project management approach**—processes developed exclusively for national accounts help ensure all projects meet your expectations
- ✓ **Planned replacements and service**—an approach to improve operations and minimize disruptions
- ✓ **Emergency replacements and service**—priority service and access to nationwide resources expedite responsiveness

Standardizing Services

Eliminate variability in the way your buildings' comfort systems are serviced and maintained. Our multi-site service agreements help you achieve corporate standardization, with one assigned project management team directing our nationwide network of local service professionals.

Making it easy to get the parts you need

- 200 Trane parts stores located across the country
- Vendor-agnostic parts inventory covers all your replacement needs
- Same-day availability speeds up repairs to minimize downtime

Delivering results through local support

- 250 service offices in the U.S.
- 30+ equipment rental locations across North America
- 2,750 factory-trained and authorized service professionals
- 1,300 engineers worldwide; 700 LEED accredited

Learn more at trane.com



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit trane.com or tranetechnologies.com.

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